



MTAR Member News

September 24, 2018

MIDDLE TENNESSEE ASSOCIATION OF REALTORS® NOMINATION OF 2019 OFFICERS AND DIRECTORS

MEMBERSHIP NOTIFICATION SEPTEMBER 10, 2018

The Nominations Committee has presented a slate of Officers and Directors to the MTAR Board of Directors for approval for 2019. The proposed slate listed here has been approved by the Board and is presented to our members for election. Officer and Director nominees, upon election, shall serve on the Board of Directors beginning January 1, 2019.

2019 PRESIDENT-ELECT – ROBERT MORRIS

PARKS, Smyrna

2019 TREASURER – CHUCK SHAW

EXIT Realty Bob Lamb & Associates

2019 SECRETARY – JAY CASH

James R. Cash Auctions & Real Estate

DIRECTORS FOR 2019-2021

Bill Jakes – Bill Jakes Realty

Shelia Lunsford – Benchmark Realty

Mindy Patton, Reliant Realty ERA Powered

Christopher Wilson, EXIT Realty Bob Lamb & Associates

Returning Directors:

Debbie Garvin - PARKS, Murfreesboro

Missy Peterson – Reliant Realty ERA Powered, Murfreesboro

Felita Smotherman – Intero Real Estate Services, Murfreesboro

Janet Nettles – Middle Tennessee Properties, Manchester

2019 President – GREG MYERS, Ann Hoke & Associates Keller Williams

Past President – Lynn Tede, PARKS, Smyrna

In accordance with the MTAR Bylaws, additional candidates qualified for the offices to be filled may be submitted for vote by petition of 20% of the MTAR REALTOR® Members eligible to vote (requiring 375 signatures) prior to the election. The petition must be filed with the Secretary at least two weeks prior to the vote, deadline of September 26th, 2018. The Annual Membership Meeting is set for October 11, 11:30-1:00. For more information, call MTAR at 893-2242.

Electronic voting by eligible REALTOR® members will be available online at www.mtar.org beginning Thursday, October 4th, 2017. Each REALTOR® member shall be entitled to cast one (1) vote. Proxies are prohibited. If there are no additional qualified petition candidates presented for election, the slate of Officers and Directors can be approved by acclamation at the Annual Meeting on October 10, 2018.

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BENEFIT
from
YOUR MEMBER BENEFITS

NATIONAL ASSOCIATION of REALTORS®
REALTOR Benefits® Program

REALTORS® insurance marketplace

Members **Health Insurance Exchange**

MEMBERS TeleHealth

Members **Supplemental Health Plans**

Annual Membership Meeting—Wednesday, Oct. 10
Luncheon and Program—11:30-1:00 at MTAR. Drawings for FREE 2019 Dues—RSVP to Arabelle@mtar.org by 10/8, 4 PM!! MUST BE PRESENT TO WIN!

Saturday, Oct. 20, 2018

MT versus **49ERS**

Tailgating at Homecoming in the Grove!

Join MTAR in the Grove for tailgating, free lunch, TV's for all games, and FUN! Tickets will be available -
RSVP to Arabelle@MTAR.org

SAVE THE DATE

Sponsored by
First Community Mortgage
PREMIER
REALTY TITLE
www.realtytitle.com

Homecoming 2018

MTAR Calendar of Events

Wed-Fri, Sept. 26-28
8:00-4:00—New Member Orientation, MTAR, 11 CE included

Wed., October 3
12:30-2:30—RealTracs training, register online at realtracs.net, 2 CE

Thursday, October 4
10:00-2:30—Two RealTracs training classes, register online at realtracs.net, 2 CE

Oct-1-5—Fall Break for local schools, regularly scheduled meetings will be rescheduled.

Wed., October 10
9:00-10:30—MTAR Board of Directors mtg.
11:30-1:00—Annual Membership meeting & Election of 2019 Officers and Directors, RSVP to Arabelle@mtar.org. Drawing for THREE FREE 2019 membership dues!

Must be present to win!

Thursday, Oct. 11
2:00-3:30—Community Relations committee meeting, MTAR

Friday, Oct. 12
10:00-12:00—Meals on Wheels in the Boro

Monday, October 15
9:00-12 noon—NAR Ethics Course, D.W. Wilson Comm. Ctr., Tullahoma, 3 CE, \$25

Tuesday, Oct. 16
2:00-3:00—Education Committee mtg., MTAR office

Wednesday, Oct. 17
2:00-3:00—Gov't Affairs Cte. Meeting, MTAR office

Oct. 17-Nov. 1
Early Voting for State & Federal Elections—MTAR will be a Rutherford County precinct



Have you received YOUR 2018 Golden Rule(r) yet? **33** of your friends have! Send one; get one ~ share the GOOD news about professionalism & great service! Go to the MTAR website, click on the box on the front page, and send it in. We will get them out to the brokers or Affiliate leader for presentation.



WWW.AMERICARESERVICES.COM

(615) 823-8224

Training & Educational Choices for MTAR Members!

OCTOBER CE CLASSES

Sept. 26-28—New Member Orientation, 8:00-4:00 each day. 11 CE included

October 3 & 4—RealTracs Training at MTAR, register online at www.RealTracs.net

October 11—Property Management Basics-Policy & Procedures, 6 CE, \$45, MTAR office

October 15—NAR Ethics Class, 9:00-12 noon, \$25, D.W. Wilson Community Ctr., Tullahoma, 3 CE—this is a required class for current cycle!

October 24—Working with Sellers 101—9:00-1:00, 4 CE, \$30, MTAR office

Save 20%
on your real estate education today!

Just enter promo code **Sept20** at checkout.



The CE Shop

Enroll today:
<http://mtar.theceshop.com/>
Promotion expires September 30, 2018

October 11, 2018
9:00-4:00, MTAR
6 CE - \$45



Property Management: Basic Policies & Procedures

Sponsored by:




Register Now!
<http://www.mtar.org/education-registration>




TN Landlord & Tenant Act
Risk Management
Client Policies
Contracts
Collections
Screening
Evictions
Oh My!

REACH YOUR PEAK



Sponsored by



NAR ETHICS TRAINING
MONDAY, OCTOBER 15
9:00-12 NOON 3 CE - \$25
D.W. WILSON COMMUNITY CENTER
TULLAHOMA

2018 IS THE END OF THE 2-YR CYCLE!
Register Now! <http://mtar.org/education-registration>

REALTORS CONFERENCE & EXPO
NOVEMBER 2-5, 2018

READY
SET
BOSTON!



The Winners!

First Flight

1st Place Team - 54

Travis Bumbalough
Jerry Bumbalough
Jason Pitts
Adam Cunningham

2nd Place Team - 55

Mark Hood
K J Harden
Pieter VanHeuron
Andrew Brock

3rd Place Team - 56

Jay Blackwell
Sterling Smith
J T Northcutt
Tony Clanton

Second Flight

1st Place Team - 65

Jay Blackwell
Sterling Smith
J T Northcutt
Tony Clanton

2nd Place Team - 65

Tony Banniza
Gary McDaniels
Larry Welty
Robert Sparkman

3rd Place Team - 65

Doug Neely
Red Neely
John Tomlin
Trace Wilfong

13th Annual REALTORS Golf Scramble
Willowbrook - September 20, 2018





MTAR Carries Meals-On-Wheels

Friday, October 12 10:00am-12:30pm

We're looking for 25 volunteers to carry meals to the elderly and homebound in the Murfreesboro area. **No experience necessary, just a willingness to make these folks smile!**

To volunteer or for more information, please call 615/893-2242 or email Candy@mtar.org.

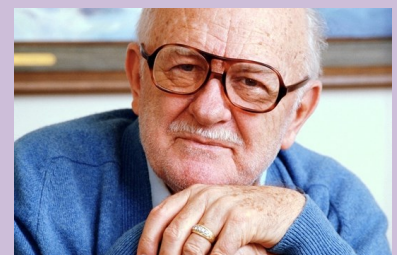
You must pre-register to carry meals.



CAN YOUR OFFICE HELP FILL SENIOR CARE BAGS?

Again this fall, MTAR is providing senior care bags for our Meals on Wheels project! We will be filling 100 bags with the items listed below, so we need 100 of each item. If you would like to add some of these items to the care bags (doesn't have to be all 100), please drop it off at MTAR by October 9th. **THANK YOU!**

- ◆ Hand sanitizer
- ◆ Hand wipes
- ◆ Kleenex (travel size)
- ◆ Baby Powder (travel size)
- ◆ Lip balm
- ◆ Deodorant
- ◆ Toothbrush
- ◆ Q-tips (travel size)
- ◆ Mouthwash (travel size)
- ◆ Note pad & pen
- ◆ Hand Soap (pump bottle)
- ◆ Vicks Vap-o-rub
- ◆ Toothpaste
- ◆ Eye glass cleaner (packets)
- ◆ Mints (sugar-free)
- ◆ Card games or Puzzle books
- ◆ Hand warmers
- ◆ Socks (shoe top/no show)



Middle Tennessee Association of

311 Butler Drive
 Murfreesboro, TN 37127
 Phone: 615-893-2242
 Toll Free: 877-893-2242



- 23-Sep Bill Jakes
- 23-Sep Troy Stacy
- 23-Sep Michelle Phillips
- 23-Sep Kelly Horna
- 23-Sep Tom Neff
- 23-Sep Jennifer Thibodeaux
- 23-Sep Jackie Hardison
- 23-Sep Gerran Wheeler
- 24-Sep Louann Antwine Enoch
- 24-Sep Emily Royalty
- 25-Sep Ed Stinson
- 25-Sep Paul Murray
- 25-Sep Michael Vathy
- 25-Sep Nicole Williams
- 25-Sep Joshua Richey
- 26-Sep Ryan Richardson
- 26-Sep Julia Samuelson
- 26-Sep Dan Bush
- 26-Sep Joanne Scruggs-Hillsman
- 26-Sep Johnny Sullivan
- 26-Sep Chance Toon
- 27-Sep Thomas Hopkins
- 27-Sep Christi Adcock
- 27-Sep Judy Knapp
- 27-Sep Lynn Stubblefield
- 27-Sep Meredith VanArman
- 28-Sep Melissa Y. Burnett
- 28-Sep Stephanie Anderson
- 28-Sep Clint Payne
- 28-Sep Sherie Westerfield
- 28-Sep Michael Jones
- 29-Sep Lisa Condra
- 29-Sep Gerald L. Baker
- 29-Sep Dan Carver
- 29-Sep Penny Lois Patterson
- 29-Sep Kari Carrington
- 29-Sep Peggy Ambrow
- 29-Sep Jill Hines

MTAR MEMBER BULLETIN BOARD

YOUR OFFER DATES: September 16-30, 2018

YOUR ACTION: Join the REach Insight Panel & Complete One Demo of a REach 2018 Company

YOUR REWARD: Your choice of FREE software & Discounts valued at nearly \$1300



- The rewards include the following free software services and discounts. • **Acitvepipe2** Free Months of Service - \$200 value. • **BoxBrownie**: \$20 BoxBrownie Credit - \$20 value. • **CurbCall**:1 Complimentary Year of CurbCall Protect - \$120 value. • **Glide** :Early access and a \$200 Credit - \$200 value. • **hurdlr**:50% discount - \$100 value. • **Quigler** :50% off an already discounted Early Adopter Founding Agent annual membership. Save \$250 off regular price. • **RealKey** : 2 months of RealKey access - \$198 value. • **zavvie** : Free HyperLocal agent review and certification — \$250 value.
- You have until November 30, 2018 to claim your reward from any of the REach companies
 Total Value: Nearly \$1300

Once again, MTAR will continue to offer the monthly payment plan option for those members who want to budget over the next several months, and have 2019 dues completed without taking a hit at Christmas time!

And... this being an E&O Insurance year as well, the payment plan may be the perfect way for you to keep doing your business without finding yourself in a financial crunch. And...in case you haven't heard, NAR has decided to increase their portion of the annual dues by \$30.00—meaning that the 2019 dues will total \$555.00 (\$580.00 with RPAC).

Here's how it works:

In brief, the plan allows existing members to begin paying for 2019 dues now. You can also include SentiLock Service Renewal (\$131.70 due by August 15th) and your 2019 RPAC Investment as well. In money talk, that means \$555.00 in dues, \$25.00 for RPAC (if desired), \$131.70 for SentiLock (your option) and the \$20.00 processing fee. That totals \$731.70.

If you started in June, your payments for all of the above could be as low as \$95/month - and your pocketbook or wallet need not feel the hurt at Christmas-time!

Contact your Administrative Assistant Wayman at wayman@mtar.org to get started today!

Possible Combinations	Dues	RPAC	SL FEE	FEE	Total
Dues Only	555.00			20.00	575.00
Dues & RPAC Only	555.00	25.00		20.00	600.00
Dues & SentiLock Only	555.00		131.70	20.00	706.70
Dues, RPAC & SentiLock	555.00	25.00	131.70	20.00	731.70

Dues Only	Monthly Payment	# Monthly Payments	Final Payment	Total Payments	Total
If Started in					
June	75.00	7.00	50.00	8.00	575.00
July	83.00	6.00	77.00	7.00	575.00
August	100.00	5.00	75.00	6.00	575.00
September	115.00	4.00	115.00	5.00	575.00
October	145.00	3.00	140.00	4.00	575.00

Dues & RPAC Only	Monthly Payment	# Monthly Payments	Final Payment	Total Payments	Total
If Started in					
June	75.00	7.00	75.00	8.00	600.00
July	90.00	6.00	60.00	7.00	600.00
August	100.00	5.00	100.00	6.00	600.00
September	120.00	4.00	120.00	5.00	600.00
October	150.00	3.00	150.00	4.00	600.00

Dues & SentiLock Only	Monthly Payment	# Monthly Payments	Final Payment	Total Payments	Total
If Started in					
June	90.00	7.00	76.70	8.00	706.70
July	100.00	6.00	106.70	7.00	706.70
August	120.00	5.00	106.70	6.00	706.70
September	145.00	4.00	126.70	5.00	706.70
October	180.00	3.00	166.70	4.00	706.70

Dues, SentiLock & RPAC	Monthly Payment	# Monthly Payments	Final Payment	Total Payments	Total
If Started in					
June	95.00	7.00	66.70	8.00	731.70
July	115.00	6.00	41.70	7.00	731.70
August	125.00	5.00	106.70	6.00	731.70
September	150.00	4.00	131.70	5.00	731.70
October	185.00	3.00	176.70	4.00	731.70